

## **JSPL confident of early deliveries to Railways if bags rail tender**

**New Delhi 19 November 2017:** India's only private manufacturer of rails JSPL is confident of making early deliveries of rails to the Indian Railways if it succeeds in bagging the 7 lakh tonne rail tender the national transporter has floated.

The Ministry of Railways has recently floated a global tender to procure 7 lakh tonnes of rails worth Rs 3,500 crore. This is the first time that the railways has come up with such a tender. It is a golden chance for JSPL as the company has been looking to make inroads into the domestic rail segment for about a decade, Naushad Ansari, CEO Steel Business, JSPL said.

At present, state-run Steel Authority of India Ltd (SAIL) is the only company supplying rails to the country's largest transport network railways. Its Bhilai Steel Plant (BSP) is the sole producer and supplier of rails to Indian Railways including 260-metre long rails. However, JSPL can supply upto 480-metre Long rail.

Thanking the government for creating a possibility for JSPL participation, Mr. Ansari said "We are fully prepared and well equipped. We can make early deliveries compared to any other player. (For example) If we bag the tender today, we can start making deliveries in just three weeks. It would take much longer for a foreign firm to start making deliveries. JSPL has a capacity to supply over 50,000 MT Rail per month," he told PTI. JSPL can provide upto 120 Meter single-piece Long Rails to the Indian Railways, as against 25 Meter rails that foreign rail maker can provide, Mr. Ansari added. Lesser joints and welds at site would lead to higher reliability.

JSPL, he said, is the only private company in India that manufactures and supplies rails. The company produces 120-meter rails and it is the first in the country to manufacture large-size parallel flange beams. JSPL Rail Universal Beam Mill has a capacity to produce 1 Million Metric Ton Per Annum keeping in mind the rise in demand for Rails in the domestic and global market.

Imports may also cause a delay to the projects being under taken by the Railway which is in an expansion mode, he highlighted.

We have our rail producing plant at Raigarh, Chhattisgarh so a delivery which is done with in a country compared to the one imported saves foreign exchange.

The company is already supplying rails to railways of other countries like Islamic Republic of Iran, BSRM Steels - Bangladesh, Bangladesh Railways – Bangladesh, Mozambique, Brazil, Abu Dhabi, etc. JSPL is the largest exporter of Rails in India. Supplying rails to Indian railways has always been something that attracts the company. JSPL is a leader in supplying rails to metro trains in India. It has yet to enter the domestic rail segment as Indian Railways has been procuring rails from SAIL under an MoU it had signed with the PSU, Ansari said.

"If we are able to bag the order, this will be the first big opportunity for us India," he said.

### **About Jindal Steel & Power Limited:**

Jindal Steel and Power Limited (JSPL) is one of India's fastest growing and largest integrated steel manufacturers, significantly present in Steel, Power Generation and Infrastructure segments and catering to a large part of India's domestic energy and infrastructure requirement. Part of the US\$ 18 billion diversified O. P. Jindal Group, JSPL's business operations span across Asia, Africa and Australia.

Led by Shri Naveen Jindal, the youngest son of the legendary Shri O.P. Jindal, the company produces economical and efficient steel and power through backward and forward integration. From the widest flat products to a whole range of long products, JSPL today has a product portfolio that caters to markets across the steel value chain. JSPL provides employment opportunities to over 50,000 Indians and anchors a socio-economic eco system of over 100,000 families. For more information visit [www.jindalsteelpower.com](http://www.jindalsteelpower.com)

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